



DB Cargo Eurasia



DB Cargo Eurasia GmbH

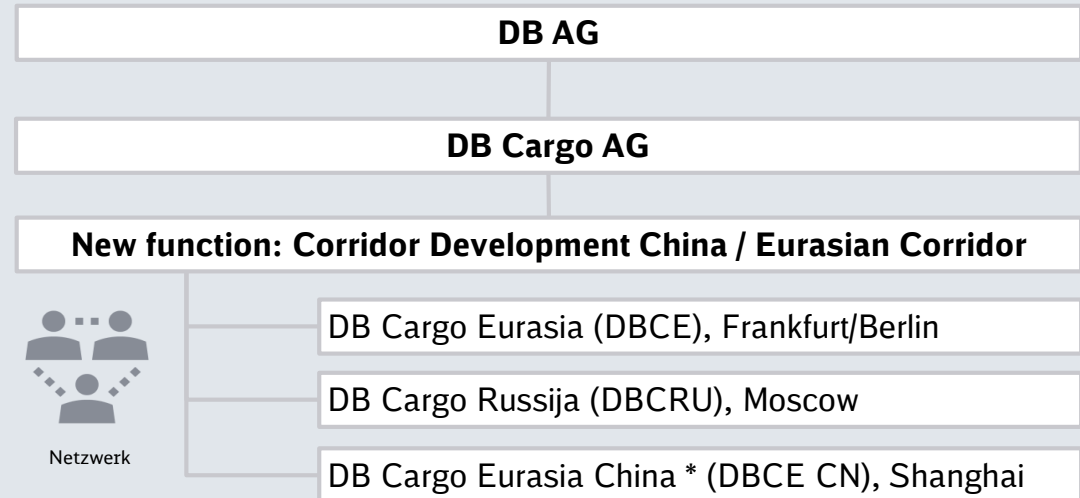
The new DB provider and operator on the Eurasian corridor

Company presentation | 2019

DB Cargo's strategy on the Eurasian corridor



Single management on the Eurasian Corridor (schematic)



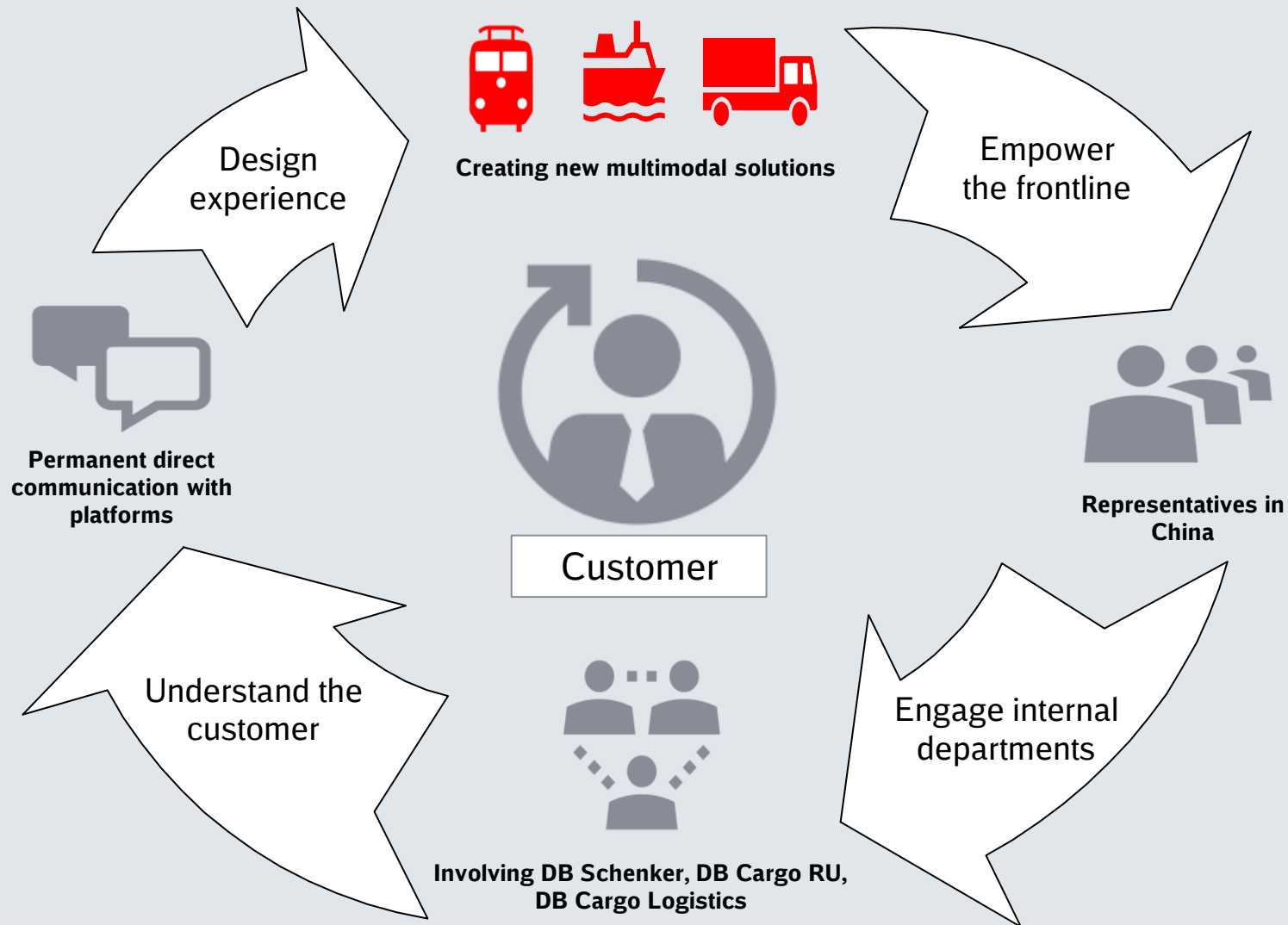
Netzwerk

Objective:

Medium-term Development of „DB Cargo Eurasia“ as DB Cargo's agile and multimodal Operator for the growth markets.

* It has been agreed and decided to start with a liaison office in cooperation with (and within the premises of) DB Schenker Multimodal Services in Shanghai (recruiting in process)

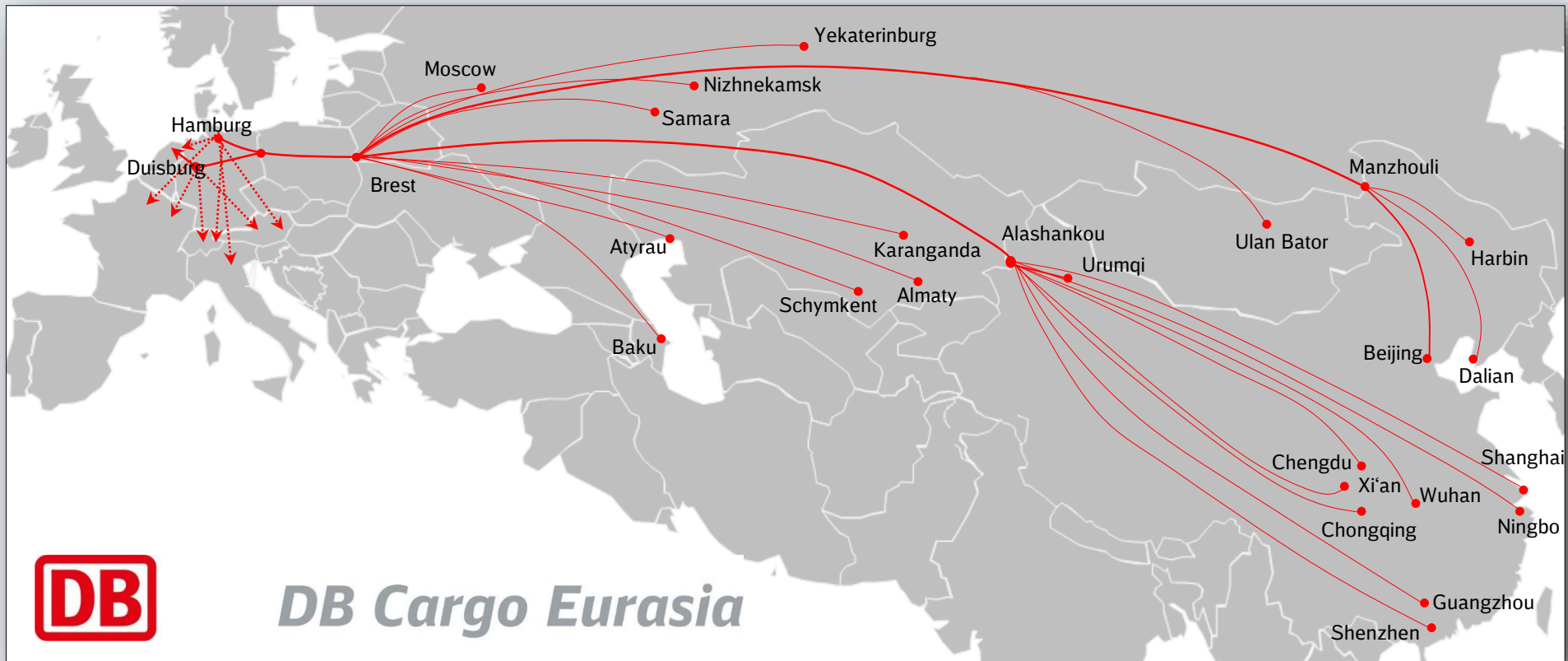
Customer-Centricity at its Best.



Network of DB Cargo Eurasia – Main routes



- Asia to / from Europe
- Russia & Central Asia to / from Europe



Alternative gate way: sea freight Kaliningrad-Rostock v.v.

- Alternative solution regarding the border construction work at Malaczewicze



Your advantages of using Kaliningrad-Rostock



- Lead time: 9-11 Days (Dostyk - Rostock v.v.)
- Avoiding all construction works in PL
- Comfortable ON-/Pre-Carriage
- Broad European intermodal network
- Ad hoc block train solutions from Rostock to other EU terminals
- Up to 50 containers (40') in one block train



Products and Services of DB Cargo Eurasia GmbH

Equipment



Services

- Booking of company train or public train available
- Leasing or buying of container
- Handling and trucking services available at terminal
- Online Booking System for customer soon available
- Cargo tracking available
- Customized logistic solutions



Connect with our new online booking platform



- Direct access to rail rates after registration
- Easy Online Booking
- Fast customer support for booking requests
- User friendly interface
- Track and Trace (coming soon)

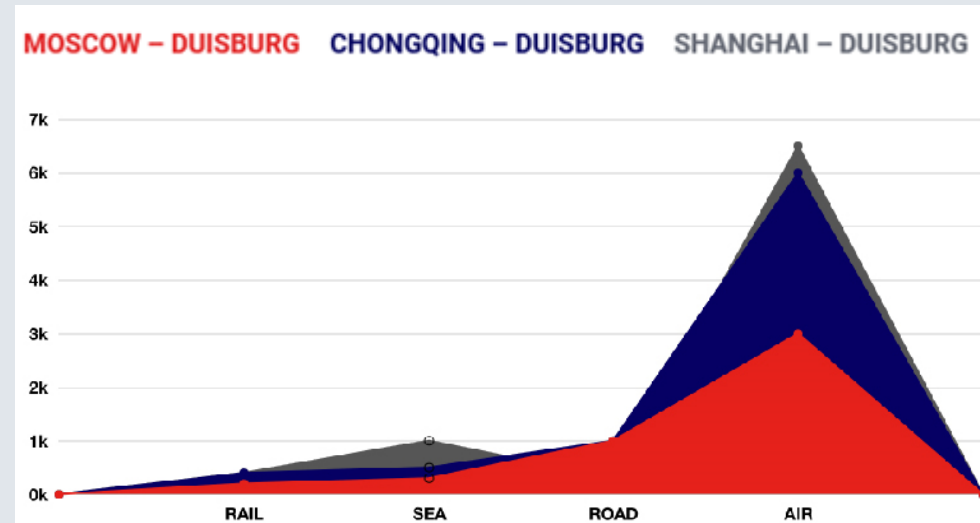
Your advantages with DB Cargo Eurasia

- The experience and know-how as "pioneer" operator of trains between China and Europe since 2008
- Full support and engagement of the 90% owner DB Cargo - customized solution based on DB Cargo's extensive rail network
- Tailored transport solutions (pre-/on-carriage, container stuffing, reefer container transports and more)
- Establishing own assets (wagons, container)
- Permanent direct communication with Chinese logistic platforms (no agents in between)
- With offices in Berlin, Moscow and Shanghai



Your advantages with DB Cargo Eurasia

- We still remain neutral to provide forwarders with the best available service
- Requirements for a fast and natural growth
- Room for creation of sustainable service
- Transport with ecological sustainability – our trains produce approximately 95% less CO² emissions than air freight and less than one third of the emissions produced by road.



For the first time, the latest version of EcoTransIT World can now calculate the energy consumption and CO₂ and pollutant emissions for any freight transport worldwide for all modes of transportation.

Calculate your transports ecological footprint at:
www.ecotransit.org



This is green.

Good advice.
 Good for the planet.
Eco Consulting.

no. 12

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