

Belarusian-Latvian cooperation in the logistics industry

First Deputy General Director
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Transportation volume in communication with Latvia (tons)

During 7 months of 2018 **15,7 million** tons of cargoes have been transported by the Belarusian Railway in communication **with Latvia** (119% to the same period of 2017)

| Import to Belarus | Percentage | 2018 | 2017 | % |
|--------------------------|-------------------|---------------|---------------|--------------|
| Oilcakes | 56,4% | 53 025 | 55 789 | 95,0 |
| Cement | 27,0 % | 25 380 | 11 530 | 220,1 |
| Black metals | 7,5 % | 7 089 | 8 996 | 78,8 |
| Other cargoes | 9,1% | 8 555 | 8 637 | 99,1 |
| Total | 100% | 94 049 | 84 952 | 110,7 |

| Export from Belarus | Percentage | 2018 | 2017 | % |
|----------------------------|-------------------|------------------|------------------|--------------|
| Oil and oil products | 81,0% | 3 440 160 | 3 010 023 | 114,3 |
| Timber cargoes | 11,3% | 480 282 | 175 470 | 273,7 |
| Construction cargoes | 2,4% | 101 249 | 32 465 | 311,9 |
| Other cargoes | 5,3% | 223 256 | 153 765 | 145,2 |
| Total | 100% | 4 244 947 | 3 371 723 | 125,9 |

| Transit from / to Latvia | Percentage | 2018 | 2017 | % |
|---------------------------------|-------------------|-------------------|------------------|--------------|
| Coal | 91,9% | 10 428 153 | 9 049 309 | 115,2 |
| Oil and oil products | 3,8% | 427 631 | 305 541 | 140,0 |
| Grain | 2,6% | 298 134 | 226 270 | 131,8 |
| Other cargoes | 1,7% | 193 173 | 152 519 | 126,7 |
| Total | 100% | 11 347 091 | 9 733 639 | 116,6 |

Transportation volume of BTLC State Enterprise in communication with Latvia

During 7 months of 2018 **5,0 million** tons of cargoes have been forwarded by BTLC State Enterprise in communication **with Latvia** (184% to the same period of 2017)

To Latvia:

| | |
|------------------------|-----|
| ■ Coal | 91% |
| ■ Grain | 2% |
| ■ Oil and oil products | 2% |
| ■ Timber cargoes | 1% |
| ■ Chemicals and soda | 1% |
| ■ Others | 3% |

From Latvia:

| | |
|----------------------|-----|
| ■ Oilcakes | 52% |
| ■ Metalware | 31% |
| ■ Chemicals and soda | 5% |
| ■ Food commodities | 4% |
| ■ Others | 8% |

About the Enterprise:



Established
in **1992**



Official
Forwarder of
the Belarusian
railway



Branches in
every
regional
centers of
Belarus



Representative
offices abroad
Russia
Germany
Lithuania



Private rolling
stock



Total number
of employees:
over **900**

Membership in associations:



ESTABLISHED ENTERPRISES ABROAD:

РИГА, ЛАТВИЯ

КЛАЙПЕДА, ЛИТВА

ФРИДРИХСДОРФ,
ГЕРМАНИЯ

МАЛАШЕВИЧЕ, ПОЛЬША

МОСКВА, РОССИЯ

ИЗМИР, ТУРЦИЯ

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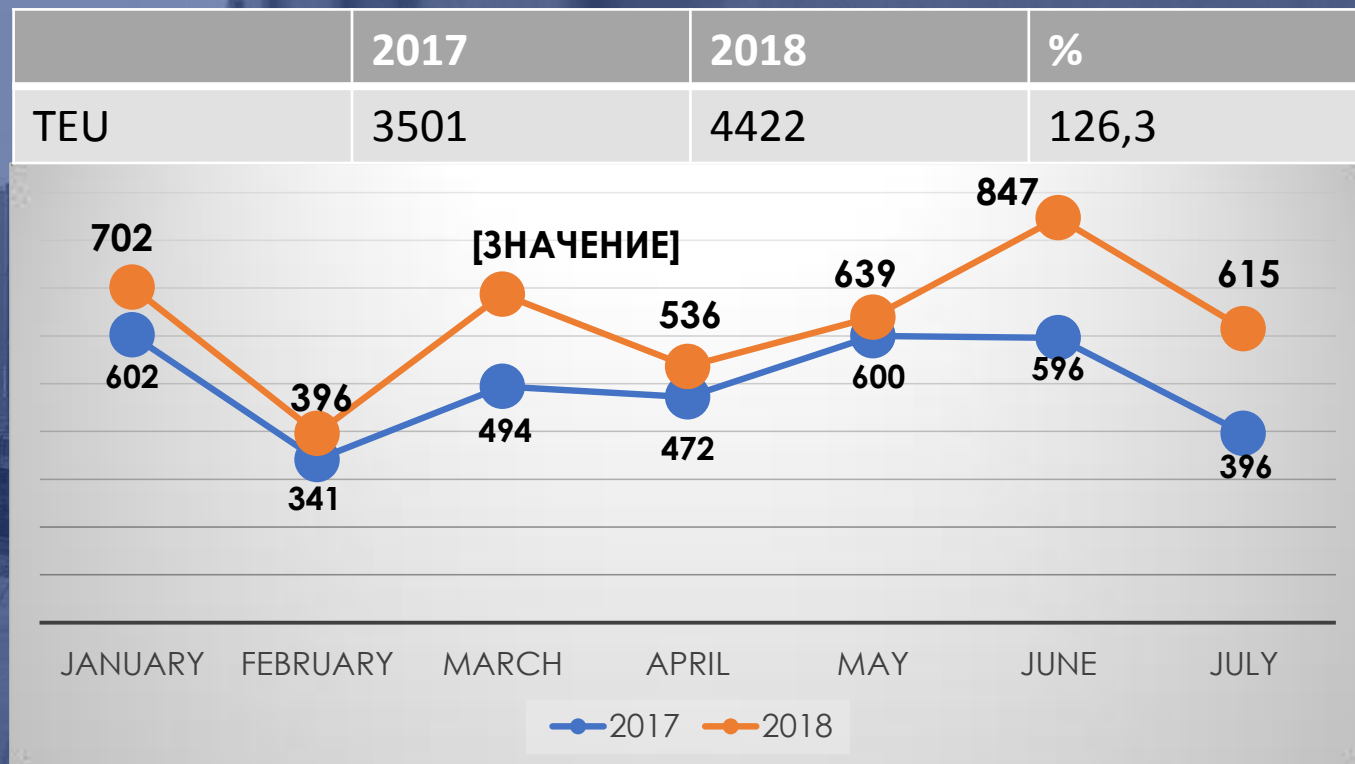
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UAB «Belintertrans Baltic»:

- Organization of rail transportation on routes **Republic of Belarus - Western Europe** (transit, export, import);
- Freight forwarding in the international traffic **West-East-West**;
- Transportation of **perishable goods**;
- Provision of Belarusian consignors with **private rolling stock**;
- **Development of optimal schemes** for the transportation of goods using rail transport (through the territory of the CIS countries and Western Europe).



Transportation by «Zubr» container train



Departure from Belarus can be carried out from all stations of the Belarusian Railways which can handle containers

«Minsk-Riga» cargo express train

Departure on the route **Minsk-Polotsk- Daugavpils-Riga-Ventspis/Liepaja** and back;

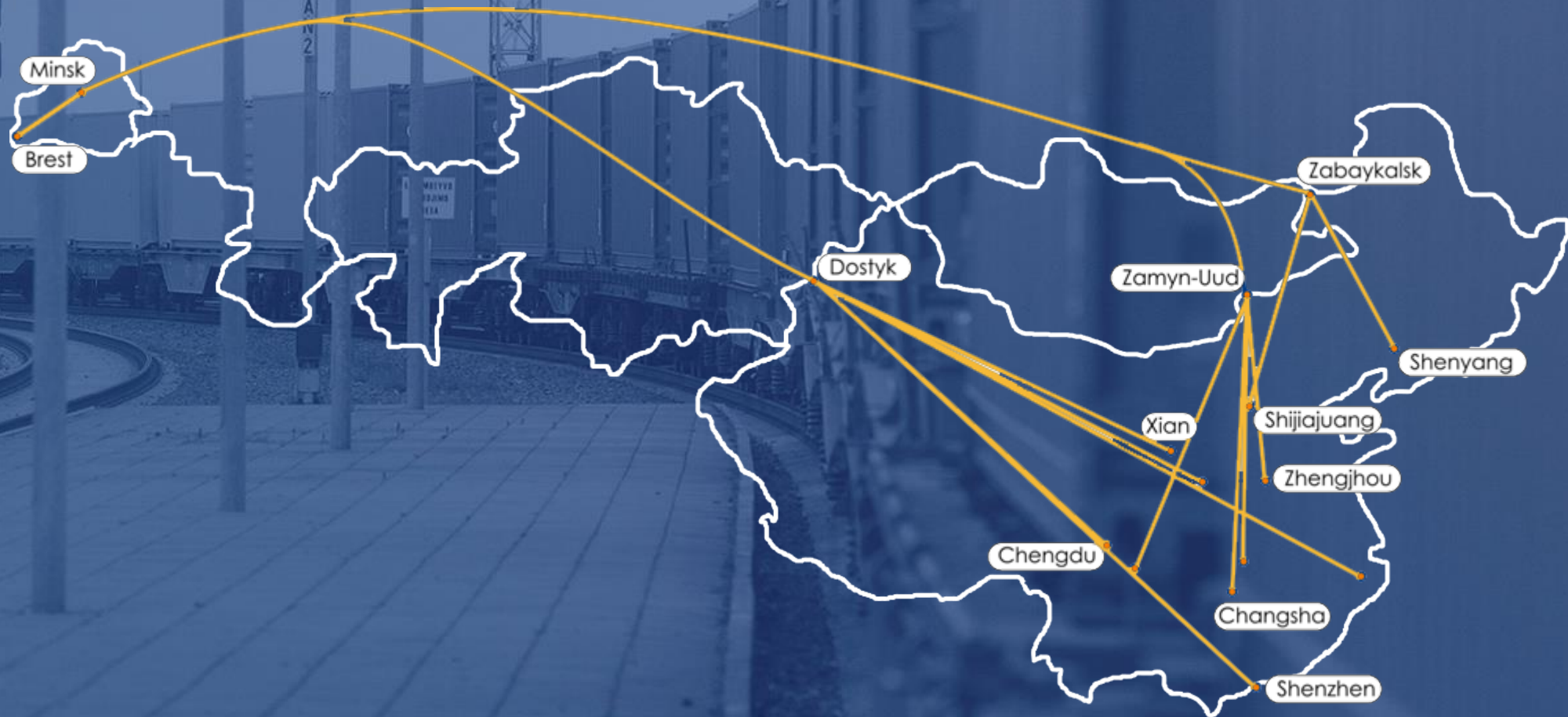
Official **forwarders**:

- BTLC State Enterprise;
- LDZ Logistika Ltd.;

Delivery for **28 hours**.

Transportation by container trains

Europe – China- Europe



Transportation of goods which require maintenance of temperature



REFRIGERATED BLOCK TRAINS

12+1 available loading - 220 tons
up to **25** tons/container
directions: **CIS** and **Baltics**



REFRIGERATOR SECTIONS

5+1 available loading - 235 tons
up to **47** tons/wagon
directions: **CIS** and **Baltics**



REFRIGERATED CONTAINERS

single refrigerated **containers**
up to **25** tons/container
directions: **CIS**, **China**

Kolyadichy Terminal

container terminals **35** thousand m^2
heavyweight terminal **14,7** thousand m^2
warehouses **5,8** thousand m^2

reachstackers **Farrari**;
sidelifers **Hammar**;
container carriers;

cranes with lifting capacity up to **30** and
55 tons
forklifts with a lifting capacity of **1,5** and
5,5 tons





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